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Third Coast Capital Advisors Represents AFC Industries in its Acquisition of The Boulder Company



Third Coast Capital Advisors served as exclusive financial advisor to AFC Industries, a portfolio company of Incline Equity Partners, in its acquisition of The Boulder Company. Our Acquisition Search services included identifying the target and making contact with its owner, as well as providing assistance on valuation, transaction structure and the negotiation and closing of the transaction. This transaction represents the fourth acquisition that we have sourced for AFC and is a good example of our ability to identify and execute proprietary, strategic add-on acquisitions for private equity portfolio companies.

The Boulder Company, based in Des Moines, Iowa, is a value-added industrial distributor specializing in the supply of more than 100,000 components and parts to original equipment manufacturers. The company provides supply chain and component distribution services to customers from four locations across Iowa, Nebraska and South Dakota.

AFC Industries, based in Fairfield, Ohio, is a united group of companies providing supply chain management expertise in support of original equipment manufacturers (OEM's) and their assembly plants. AFC is a value-added provide of fastening and other assembly components (C-Items), specializing in "Point-of-Use-Delivery", vendor managed inventory systems. The company supports a diverse industry base of manufacturers that include medical, rail, solar energy, defense, automotive, fluid handling, food equipment, lighting, and many other industries.