

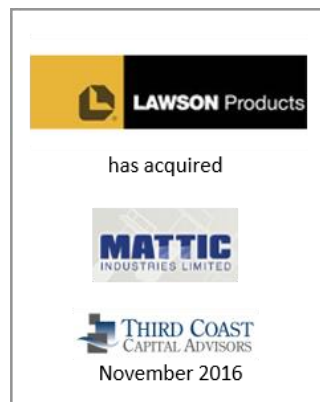
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November, 2016

## **Third Coast Capital Advisors Represents Lawson Products in its Acquisition of Mattic Industries**



**Third Coast Capital Advisors** served as exclusive financial advisor to Lawson Products, Inc. in its acquisition of Mattic Industries. Our Strategic Acquisition Search services included identifying the target and making contact with its owner, as well as providing assistance on valuation, transaction structure and the negotiation and closing of the transaction. This transaction represents the fourth proprietary acquisition that we have sourced and closed for Lawson in the last twelve months.

**Mattic Industries**, based in Vancouver, British Columbia, is a leading distributor of rivets, fasteners and other industrial components throughout Western Canada. Mattic has distribution centers in Surrey, British Columbia and Calgary, Alberta and provides vendor managed inventory (VMI) services to customers.

**Lawson Products, Inc.** (NASDAQ:LAWS) is a distributor of consumable products serving the industrial, commercial, institutional and government maintenance, repair and operations ("MRO") market. Under its Kent Automotive brand, it supplies products and services to collision and mechanical repair shops as well as OEMs. The Company has over 900 sales representatives and nearly 100 sales managers and directors throughout North America. It is headquartered in Chicago, IL and publicly traded on the NASDAQ stock exchange.