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August, 2016

Third Coast Capital Advisors Represents Hallstar Company in its Acquisition of Oléos



Third Coast Capital Advisors served as exclusive financial advisor to Hallstar Company in its acquisition of Oléos SAS of France. Through our Acquisition Search services, we identified Oléos as one of a number of strategic targets for Hallstar who hired us to help support their plans to grow through acquisition. Our services included making contact with the company and starting a strategic dialog with its owners, as well as providing assistance on valuation, transaction structure and the negotiation and closing of the transaction.

This transaction represents the fourth proprietary acquisition that we have sourced and closed for Hallstar in the personal care ingredients market and our second for them outside of the U.S. This transaction is another good example of our ability to identify and execute proprietary, strategic add-on acquisitions for corporate buyers.

Oléos SAS, based in Mont Pellier, France is a bioactive ingredient supplier that produces 100 percent natural, bioactive compounds for cosmetic applications including anti-aging qualities, dark spot diminishment and skin whitening. These products rely on the synergy between the properties of vegetable oils together with the bio-molecules naturally present in plants, flowers, fruits and minerals.

Hallstar Company is an innovative specialty chemical company that develops, produces and sells high-quality performance additives to the personal care and polymer industries worldwide. The company provides chemical solutions for customers in more than 50 countries across six continents.