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November 2015

## **Third Coast Capital Advisors Represents The Hallstar Company in its Acquisition of Fortinbrás Ltda**



**Third Coast Capital Advisors** served as exclusive financial advisor to Hallstar Company in its acquisition of Fortinbrás Ltda of Brazil. Through our Strategic Acquisition Search services, we identified Fortinbrás as one of a number of strategic targets for Hallstar who hired us to help support their plans to grow through acquisition. Our services included making contact with the company and starting a strategic dialog with its owners, as well as providing assistance on valuation, transaction structure and the negotiation and closing of the transaction.

This transaction represents the third proprietary acquisition that we have sourced and closed for Hallstar and our first for them outside of the U.S. This transaction is another good example of our ability to identify and execute proprietary, strategic add-on acquisitions for corporate buyers.

**Fortinbrás Ltda**, based in São Paulo, Brazil, is a specialty chemical company that manufactures esters, surfactants, essences, extracts and specialty butters and oils for the personal care, beauty and industrial markets. Fortinbrás serves the emerging market in Brazil and the greater Latin American region.

**The Hallstar Company** is an innovative specialty chemical company that develops, produces and sells high-quality performance additives to the personal care and polymer industries worldwide. The company provides chemical solutions for customers in more than 50 countries across six continents.